



COMMERCIAL MORTGAGE LENDERS & BROKERS

RANKED BY 2015 SOUTH FLORIDA ORIGINATIONS

	Company / Prior (*Not ranked in 2015) / URL	Address Phone	2015 S. Fla. originations	2014 S. Fla. originations	2015 S. Fla. loans	2014 S. Fla. loans	S. Fla. offices	S. Fla. employees	Top local executive(s)
1	HFF LP ② hfflp.com	1450 Brickell Ave. Suite 2950 Miami 33131 305-448-1333	\$3.55 billion	\$2.3 billion	111	71	1	39	Daniel Finkle dfinkle@hfflp.com Manny De Zarraga mdezarraga@hfflp.com
2	CBRE ① cbre.com/florida	777 Brickell Ave. Suite 900 Miami 33131 305-374-1000	\$3.13 billion	\$3.6 billion	225	162	3	266	Charles Foschini charles.foschini@cbre.com
3	Berkadia ⑥ berkadia.com	333 S.E. Second Ave. Suite 2540 Miami 33131 305-373-6650	\$1.04 billion	\$489.75 million	70	42	2	20	Mitch Sinberg mitch.sinberg@berkadia.com
4	BankUnited ③ bankunited.com	14817 Oak Lane Miami Lakes 33016 305-231-6400	\$938.5 million	\$582 million	97	63	67	1,200	John Kanas
5	Aztec Group ⑦ aztecgroupp.com	2665 S. Bayshore Drive PH-2A Miami 33133 305-854-5000	\$600 million	\$400 million	30	23	1	17	Ezra Katz ekatz@aztecgroupp.com
6	City National Bank of Florida ④ citynational.com	1450 Brickell Ave. 28th floor Miami 33131 305-577-7333	\$584.36 million	\$570 million	270	150	24	500	Jorge Gonzalez jessica.ortiz@citynational.com
7	Ocean Bank ⑤ oceanbank.com	780 N.W. 42nd Ave. Miami 33126 305-442-2660	\$546.75 million	\$541.27 million	258	208	21	693	A. Alfonso Macedo
8	Thomas D. Wood and Co. * tdwood.com	9100 S. Dadeland Blvd. Suite 700 Miami 33156 305-447-7823	\$536 million	\$485 million	89	79	2	13	Thomas Wood Jr. tomjr@tdwood.com
9	Sabadell United Bank NA ⑧ sabadellbank.com	1111 Brickell Ave. 30th floor Miami 33131 305-358-4334	\$389 million	\$341 million	81	101	24	461	Mario Trueba
10	Dockerty Romer & Co. ⑨ dockertyromer.com	70 S.E. Fourth Ave. Delray Beach 33483 561-330-8000	\$354 million	\$317 million	17	15	1	6	Craig Romer cromer@dockertyromer.com Bob Dockerty bdockerty@dockertyromer.com

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11	TotalBank ¹³ totalbank.com	100 S.E. Second St. 32nd floor Miami 33131 305-448-6500	\$289.69 million	\$211.59 million	122	121	18	129	Jay Pelham jpelham@totalbank.com
12	Marcus & Millichap Capital Corp. ¹⁰ mmcapcorp.com	Marcus & Millichap Capital Corporation 5900 N. Andrews Ave. Suite 100 Fort Lauderdale 33309 954-245-3400	\$189 million	\$147.5 million	72	52	2	4	Kirk Felici kirk.felici@marcusmillichap.com Ryan Nee ryan.nee@marcusmillichap.com
13	Florida Bond & Mortgage ¹² fbondmtg.com	3696 N. Federal Highway Suite 200 Fort Lauderdale 33308 954-566-7485	\$149.96 million	\$104.18 million	27	25	2	10	David Ramsey dramsey@fbondmtg.com
14	International Mortgage & Equity Advisors ¹⁶ international-mtg.com	6531 N.W. 72nd Place Parkland 33067 954-346-7200	\$103.75 million	\$59 million	8	5	1	2	Mel Roth melroth@international-mtg.com
15	CapitalQuest Group ¹⁴ capitalquest.net	1600 S. Bayshore Lane Suite 6C Miami 33133 305-361-1201	\$77.1 million	\$81.25 million	7	6	1	3	John McLeod jmcleod@capitalquest.net
16	James F. Perry & Co. ¹⁵ jfpmortgage.com	13501 S.W. 136th St. Suite 213 Miami 33186 305-233-7933	\$67.25 million	\$62.5 million	47	25	1	3	James Perry jfpmortgage@bellsouth.net
17	Forman Capital LLC ¹⁹ formancap.com	1501 Corporate Drive Suite 240 Boynton Beach 33426 561-588-0132	\$61 million	\$19 million	5	3	1	7	Brett Forman bforman@formancap.com
18	MHCapital Funding LLC ¹⁷ mhcapfunding.com	1601 Forum Place Suite 200 West Palm Beach 33401 954-829-9042	\$40 million	\$45 million	4	4	1	4	Jordan Paul
19	Gross Mortgage Finance ¹⁸ grossmortgage.com	3325 S. University Drive Suite 200 Davie 33328 954-475-7784	\$17.15 million	\$36.3 million	6	4	1	2	Alan Gross agross@grossmortgage.com
20	USA Lending ²⁰ usalendinginc.com	132 S.W. Ninth St. Miami 33130 305-967-7200	\$3.2 million	\$1.5 million	4	3	1	1	Zena Bardawell zena@usalendinginc.com