

STRONG RETAIL WINS BEST FINANCE TERMS. HERE'S WHY.

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For owners of **retail properties** with **stable tenant rolls**, the climate is still right for **permanent financing** on historically strong terms despite interest rate uncertainty, Aztec Group director **Sean Harrington** tells us. "High-quality, **income-generating properties** backed by stable owners are ripe for favorable financing terms," he says.



Recently **Sean**, along with colleague **Jason Shapiro**, secured more than **\$18M** in financing for the shopping complex **Sedano's Plaza at Lakes on the Green** in Miami. The retail component and office outparcel were developed in 2006 and 2010, respectively, and the property is currently **85% occupied**. It will likely exceed **95%** occupancy this year, Jason adds, with tenants including Carrabba's Italian Grill, Sherwin-Williams and Vicky Bakery.