

THE LIST

COMMERCIAL MORTGAGE LENDERS & BROKERS

RANKED BY 2017 SOUTH FLORIDA ORIGINATIONS

	Company / Prior (* Not ranked in 2017) / URL	Address Phone	2017 S. Fla. originations	2016 S. Fla. originations	2017 S. Fla. loans	2016 S. Fla. loans	S. Fla. offices	S. Fla. employees	Top local executive(s)
1	HFF LP ① hfflp.com	1450 Brickell Ave. Suite 2950 Miami 33131 305-448-1333	\$4.38 billion	\$2.8 billion	115	84	1	38	Manny De Zarraga mdezarraga@hfflp.com Chris Drew Daniel Finkle
2	Berkadia ② berkadia.com	2255 Glades Road Suite 419A Boca Raton 33431 561-998-8300	\$3.33 billion	\$1.97 billion	188	120	2	18	Mitch Sinberg mitch.sinberg@berkadia.com Charles Foschini charles.foschini@berkadia.com
3	Walker & Dunlop LLC ⑧ WalkerDunlop.com	 1840 N. Commerce Parkway Suite 3 Weston 33326 954-389-1272	\$1.06 billion	\$558.76 million	43	26	2	17	Al Rex arex@walkerdunlop.com
4	City National Bank of Florida ⑤ citynational.com	1450 Brickell Ave. 28th floor Miami 33101 305-577-7333	\$1.04 billion	\$749.27 million	139	233	26	550	Jorge Gonzalez jessica.ortiz@citynational.com
5	BankUnited ④ bankunited.com	14817 Oak Lane Miami Lakes 33016 305-231-6400	\$779 million	\$964 million	67	84	87	1,600	Rajinder Singh
6	CBRE ③ cbre.com/florida	777 Brickell Ave. Suite 1100 Miami 33131 305-374-1000	\$690.87 million	\$1.08 billion	63	43	3	189	Arden Karson arden.karson@cbre.com
7	Meridian Capital Group ⑥ meridiancapital.com	 7284 W. Palmetto Park Road Suite 304-S Boca Raton 33433 561-367-0005	\$550.02 million	\$614.89 million	52	60	1	20	Israel Schubert ischubert@meridiancapital.com
8	FM Capital ⑭ fmcapital.com	 4651 Sheridan St. Suite 301 Hollywood 33021 888-210-0703	\$500 million	\$225 million	105	60	1	7	Aaron Kurlansky
9	Aztec Group Inc. ⑦ www.aztecgroupp.com	2665 S. Bayshore Drive PH-2A Coconut Grove 33133 305-854-5000	\$495.02 million	\$600 million	41	30	18	16	Ezra Katz ekatz@aztecgroupp.com
10	Thomas D. Wood and Co. ⑩ tdwood.com	9100 S. Dadeland Blvd. Suite 700 Miami 33156 305-447-7823	\$476 million	\$496 million	85	90	2	18	Thomas Wood Jr. tomjr@tdwood.com